

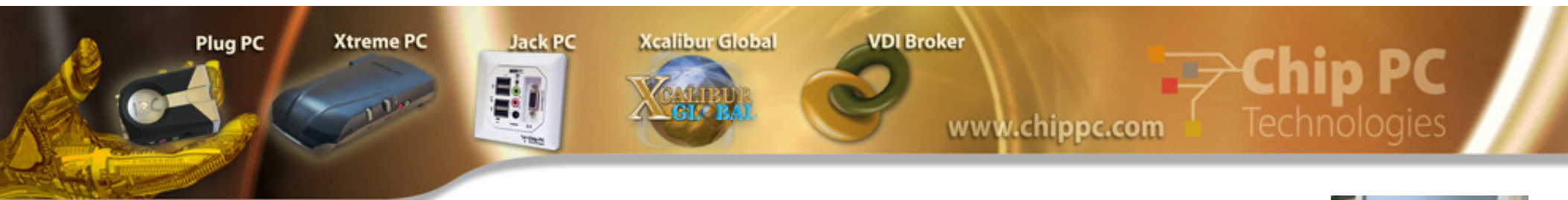


Chip PC

Thin Client Solutions

in Verticals

www.chippc.com

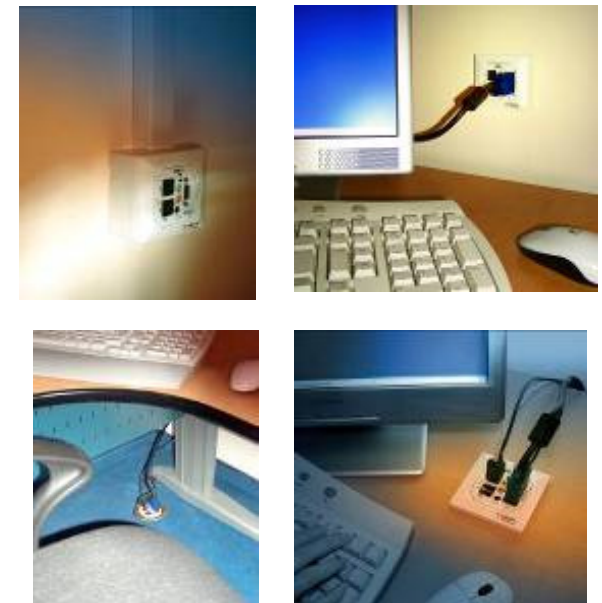


Why Chip PC?

- Complete solution, hardware and software
- 100% secure and virus-proof
- Remote management of computers and users
- Theft-proof & damage-protected with Xtreme PC Anti Theft Lock or furniture/floor/wall installation of Jack PC
- Unique features (VDI, smart card, fiber optic, multi-display)



Xtreme PC and Anti Theft Lock

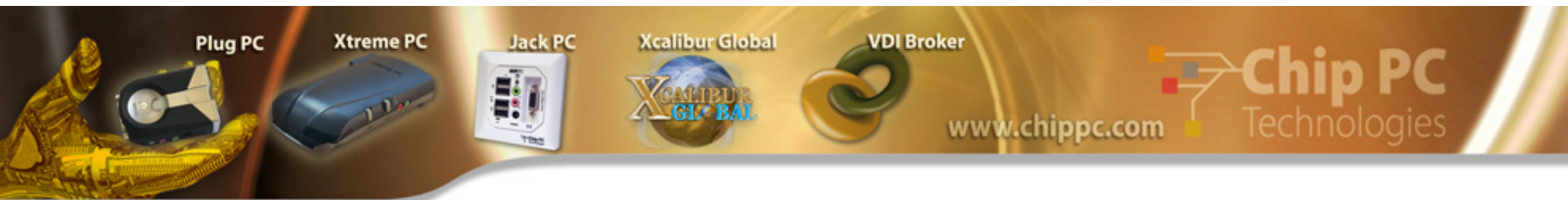


Jack PC – various installation options



Customers that Chose Us:





Vertical #1: Government Financial Administration RZF – Germany

- Chip PC won the largest thin client tender for German RZF - Financial Administration of North Rhine-Westphalia County.
- The deal included 20,000 devices and management software.
- This positions Chip PC as a leading company in the industry.
- Additional 1,300 units were purchased the following year.





Vertical #2: Retail: Wal-Mart, USA (& Global)



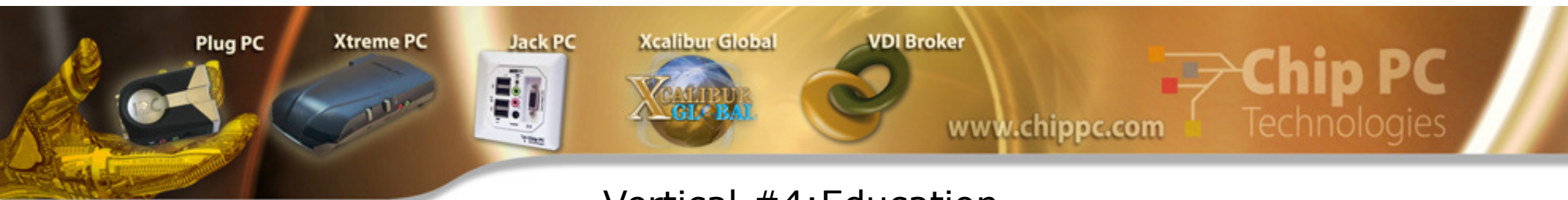
- Wal-Mart has over 7,096 stores worldwide, with as many as 36 different merchandising departments in each store.
- Wal-Mart is very sensitive to expenses and chose Chip PC as it offers the highest cost savings among thin clients.
- During 2008-2009 Chip PC worked closely with Wal-Mart and after a rigorous real-life proof of concept at Wal-Mart stores. Wal-Mart certified Chip PC products and ordered over 10,000 Chip PC thin clients to deploy in Wal-Mart stores. During 2010-2011, Wal-Mart ordered additional 15,000 devices.
- Wal-Mart is favoring Chip PC products due to their high level of reliability (minimal RMA), low power consumption (according to Wal-Mart, using Chip PC devices will save them \$77 per year per device) and performance.



Vertical #3: Shipments/Logistics: FedEx Ground – USA (& Global)

- FedEx Ground, part of the global Fedex corporation, specializes in cost-effective, package shipping offering dependable business-to-business delivery or convenient residential service
- At first stage, over 4,000 Chip PC thin clients were implemented. Ultimately, a total of 5,000 devices are to be deployed in this site alone!
- The crucial factor in choosing Chip PC solution and replacing an existing install base of competition thin clients was – MANAGE-ABILITY.
- Xcalibur Global is used to remotely and effectively control and trouble-shoot the devices remotely, centrally and efficiently.

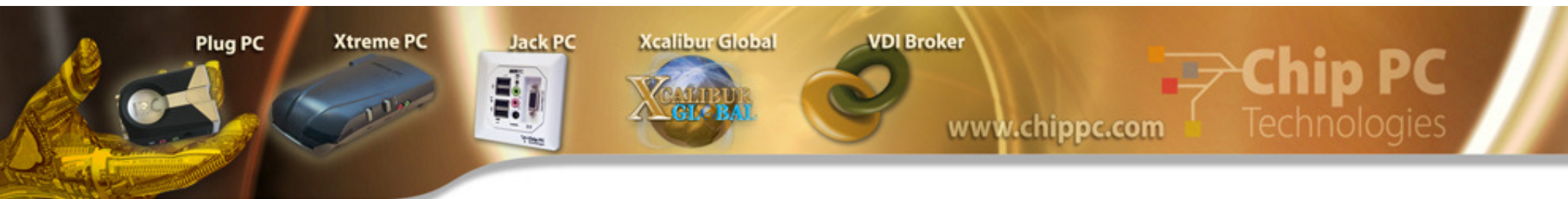




Vertical #4: Education HES Business School – Amsterdam, NL

- HES Business School of Amsterdam is one of the largest institutes of professional business education in the Netherlands.
- The school has a prestigious reputation that attracts students from around the world and currently has over 6,000 students and 400 staff.
- Over 1,000 Chip PC thin clients and management software were deployed.
- With the Citrix access infrastructure in place, it became easy to extend the solution to a wireless and roaming environment within the school, and to facilitate secure access to the school's network from any location via the Web.
- Expanding to a new building, considering Jack PC





Vertical #5: Finance, Banking Friesland Bank - NL



- Friesland Bank has more than 1,200 staff and 40 branch offices.
- Over 1,400 Chip PC thin clients and management software deployed
- 35 percent on initial investment costs were saved
- 50% percent time-saving on installation & maintenance
- Centralized management, universal access to applications, bandwidth-independent performance and improved security of applications and data.
- The solution included implementation of the Friesland Bank Corporate Identity by the logo being reflected in software and hardware.



Vertical #6: Logistics PanAlpina - Global



- Panalpina is one of the world's leading providers of forwarding and logistics services, specializing in intercontinental air freight and ocean freight shipments and associated supply chain management solutions.
- The Panalpina Group operates a close-knit network with some 500 branches in more than 80 countries. Panalpina employs about 14,000 people worldwide.
- Over 2,000 Chip PC thin clients and management software were deployed successfully as pilot projects in Panalpina offices throughout Europe and South America.
- The successful deployment is to be followed by global-wide implementation



Vertical #7:Healthcare JLL - Jämtland County Council in Sweden



- JLL is responsible for public healthcare services in the county.
- JLL has 4,000 employees and all healthcare organizations (from clinics to hospitals) are under JLL responsibility
- JLL is a Chip PC customer since 2001
- Install base of 3,000 devices and management software
- JLL has checked a variety of market solutions including HP solution – and came to the conclusion that the Chip PC solution provides them the best management option in the marketplace
- Devices are managed from a remote site – TietoEnatur. This site performs the IT management for JLL organization from their offices in Östersund and they are currently using the Xcalibur successfully as their management tool for the end-user devices